

# Dale Power Solutions Ltd

## CASE STUDY

YOUR POWER IN SAFE HANDS

# Dale keeps the power flowing for Total

Dale Power Solutions won a substantial contract to provide crucial service and maintenance for Total E&P UK Ltd, the Aberdeen based subsidiary of the TOTAL Group, a global energy provider.

In a three-year deal, Dale will service UPS systems on off-shore platforms and Total's terminal at St Fergus, all in Scotland.

This contract, which is a 3 year agreement, is a vital foothold in the UK offshore energy market and Dale hopes it will lead to further expansion in the sector.

Dale will be servicing approximately 160 UPS systems to the Alwyn Dunbar and Elgin-Franklin oil/gas platform off the east coast of Scotland as well as the on-shore terminal site at St Fergus.

A dedicated project manager and engineering team have been assigned to [service](#) the contract which will involve Dale working to an agreed maintenance schedule and providing critical technical support and expertise.

Maintaining constant power at energy sites is vital as a power failure can be catastrophic. Loss of power can mean safety is compromised and the

installation shut down. In the safety conscious, high revenue energy industry, such situations are clearly unacceptable.

Total E&P UK is the fourth largest operator on the UK Continental Shelf, employing 800 people. Dale Power Solutions has the experience and expertise to tackle off-shore projects in potentially hostile environments. Personnel involved are all fully trained in survival skills, having undergone rigorous training in lifeboat drill, fire-fighting and helicopter escape.

Dale has more than 75 years' technical and commercial experience supplying annually in excess of 3000 generators and UPS systems worldwide.

From hospital operating theatres, to City of London finance houses and a wide diversity of utility and petrochemical businesses, Dale is relied upon to protect businesses against critical interruptions to the mains electricity supply.

**Dale Power Solutions is a worldwide manufacturer and service provider of Generators and Uninterruptible Power Supplies. For more information on our industry leading products and services, visit our [website](#).**



***"We have an excellent record of installing and servicing UPS equipment with energy providers on and off-shore. This contract with Total, secured through a demanding tender procedure, is testament to the experience and expertise Dale provides. We very much hope it is the start of a long term relationship supporting Total's secure power back-up in the years to come"***

Tim Wilkins, Chief Executive



**DALE**  
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