







UPS



Energy Storage



Servicing & Maintenance



Fuel Management

Secure power solutions you can rely on

We're here to keep your power running no matter what, whether you have a single site or a UK-wide portfolio.





1935 Delivering excellence since



10,000+ Generators & UPS systems maintained



80+

service engineers

clock protection



Dedicated

24/7

Round the

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- Erskine
- Calibre
- Generators
- **UPS** solutions
- Energy storage
- Service and maintenance
- Fuel services

dalepowersolutions.com



Experience you can trust

We have been protecting critical power supplies for our customers all over the world since 1935.

Using our deep experience to bring technology and engineering together – and by always making the right people available – our customers trust us to create innovative standby power solutions that work when everything else fails.

Our mission is to become the power solutions partner of choice by getting it right the first time, every time.



Trusted by



























A trusted team of experts

We have a personal approach, and our experienced team works with you from the start to ensure you get the protection you need – from day one. From selection and design, right through to installation and commissioning.



Manufacturing excellence

We have a long history of manufacturing expertise in generators and UPS. With manufacturing facilities and technical support based in Scarborough; our skilled production team ensures your exact requirements go from design through to a finished product of the highest standards, both in quality and reliability.

Dale Power Solutions is certified to ISO standards – 9001, 14001, 45001, and 50001.



Customised solutions

Using the latest technology we design, engineer, and manufacture secure power solutions in the UK, specifically to meet your specific requirements.



Peace of mind

With regular checks and repair work from our national servicing team, we'll give you complete confidence that your backup power is primed for optimum performance.

Our key markets



Marine, Oil & Gas



Utilities & Renewables



Finance & Government



Transport & Travel



Emergency Services



Facilities Management



Telecoms



Data Centres



Construction



Manufacturing



Defence



Healthcare

Your power in safe hands dalepowersolutions.com



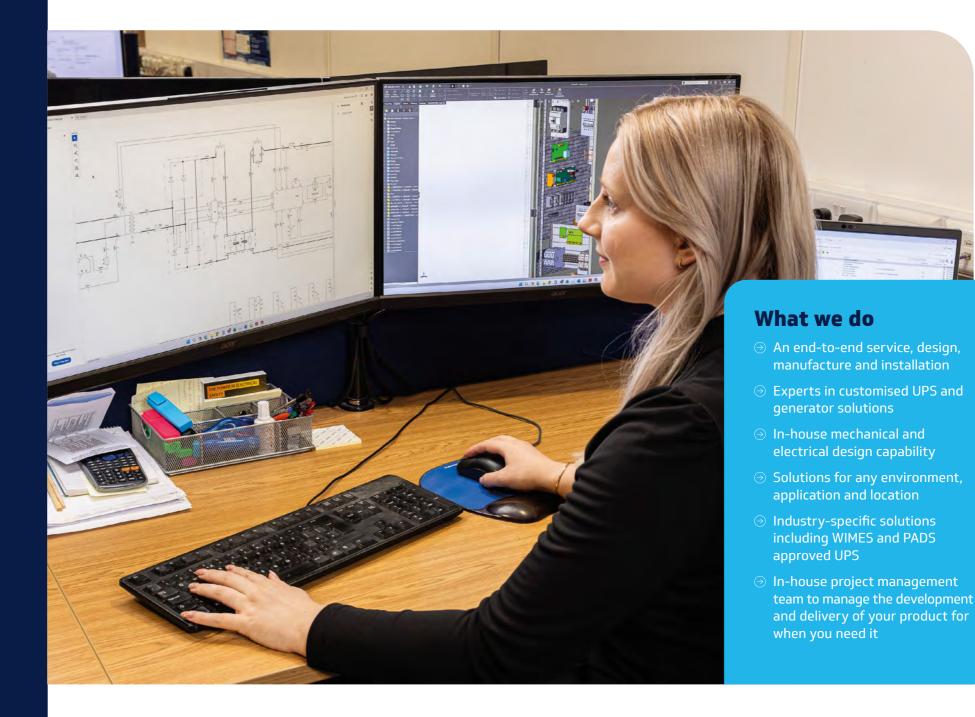
Leading designer & manufacturer

We are a full solutions provider from design to manufacture, supply and installation.

With our deep-rooted experience in the design and build of uninterruptable power supplies and generators, you can be confident that we'll recommend the right solution for you.

Our expert engineers work with you to design a system to match your needs, whilst our knowledgeable production team ensures your generator or UPS is manufactured to your exact requirements.

We maintain over 10,000 assets a year and offer our customers 24/7 support. This scale has allowed us to develop an extensive knowledge of many assets and a rich supply chain to ensure we can access parts when repairs are required.



Purpose-built manufacturing facility

Dale's extensive purposebuilt manufacturing facility in Scarborough has a 25-tonne material handling capability with crane lifting, 18 double workstations for mechanical assembly and panel wiring, 16 test bays.

We have a team of qualified and experienced production and test engineers and integrated facilities for both resistive and reactive load bank testing.

Quality control

Dale operates a lean and efficient 6 Sigma working practice. It ensures your requirements are met – from design to a finished product of the highest quality and reliability.

All systems are built and tested under the highest levels of quality control, with options offered for customer witness testing.

Customised solutions

We have extensive experience in delivering customer solutions that meet industry-specific needs of the transport (PADS approved), marine, oil and gas, and telecommunications industries, alongside delivering solutions to military and WIMES specifications.

Our solutions are built to function in even the most rugged and harsh environments.

ERSKINE

by DALE POWER SOLUTIONS



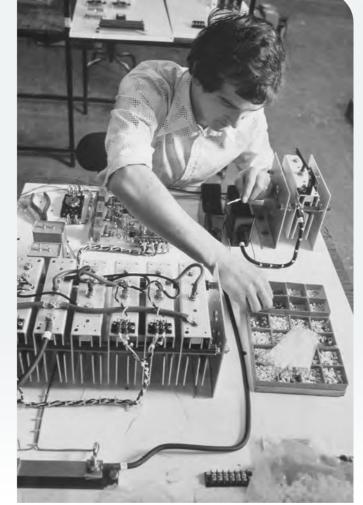
by DALE POWER SOLUTIONS

Erskine was acquired by Dale **Power Solutions in 1968**

Bringing together two trusted names in engineered energy systems. Today, Erskine Industrial UPS systems remain at the forefront of critical power protection, designed for the toughest industrial applications worldwide.

Manufactured and supported in the UK, Erskine UPS systems are known for their robust performance, reliability, and long service life in high-risk environments, from offshore platforms and oil & gas facilities to utilities and industrial control systems.

With a strong reputation across the Middle East, the Erskine by Dale Power Solutions continues to represent quality and resilience, offering bespoke solutions that meet both regional demands and international standards.



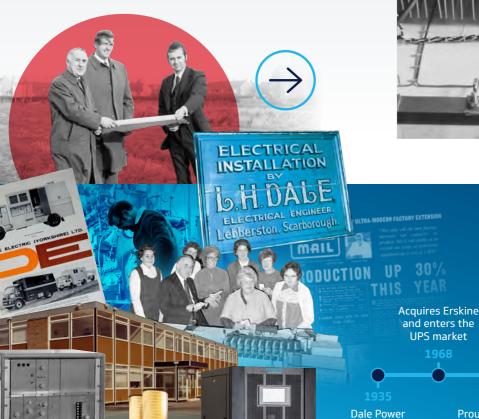
The acquisition of **Calibre Power Electronics**

In 2025, we proudly welcomed Calibre Power Electronics under the Dale Power Solutions brand umbrella, joining Erskine by Dale Power Solutions as part of our strategic growth across the UK. This acquisition represents a significant milestone in expanding our footprint in Scotland and strengthening our capability to serve the offshore oil, gas, and wind sectors.

Founded in 2000, Calibre built a strong reputation for delivering reliable uninterruptable power supply (UPS) systems, as well as providing specialist service and maintenance solutions tailored to the needs of the Northeast offshore industry. Their expertise now compliments Dale Power Solutions' long-standing legacy of engineering excellence

Together, we are expanding our technical capability, service offering, and national reach, ensuring customers across all sectors continue to receive resilient, high-performance power solutions supported by our industry-leading service engineers.





Awarded Queen's Award for Export for our international trade efforts

Scarborough **Business Awards** Apprentice of the Year Winner

Celebrating 75th anniversary

Princess Royal Training Awards winner, Dale Power Solutions becomes largest service dealer for critical power solutions in the UK Opened St Albans service depot

Queen's Award for Enterprise and first BESS system installed

NVM acquires Dale Power Solutions

Dale Power Solutions - A Timeline

Factory 2 built for generator assembly Separate BESS **Business Unit** formed 2023

Solutions Celebrates its 90th birthday! **Acquires Calibre Power Electronics** 2025

Dale Power

Proud winners of Solutions founded the Queen's Award in Scarborough to Industry

Expansion via

the acquisition of Munradtech, Dawson Keith and Scorpio. TT Electronics acquires Dale Power Solutions

International

expansion and the opening of an office in the UAE

Acquisition of Swan Generators

National Apprentice Awards win UK Large Employer of the Year

Apprentice wins **IET Young Woman** Engineer of the Year

2021 Gavin Hepburn joins as CEO

Dale Towers of Power BESS/Solar microgrid installed Relaunch of the

Erskine brand

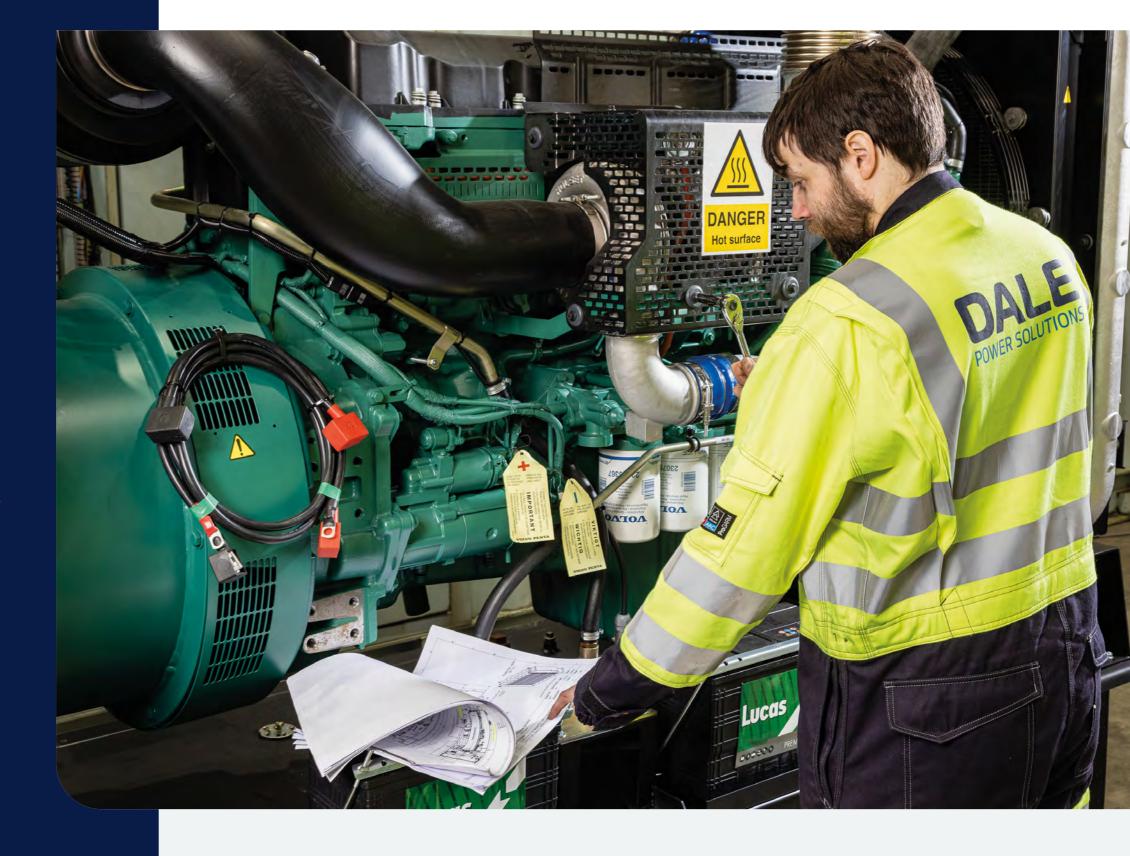


Generators

Our generators provide on-demand electricity production the moment your mains supply fails, allowing you to continue with your operations.

Choosing the right industrial generator to suit your needs requires care and thoughtful guidance.

We stock an extensive range of generators from standard diesel and silent operation through to offshore / renewable, and hybrid generators. Our expert team can guide you through our product range to help you find the right solution to meet your needs.



The nature of your operations will influence which generator will provide the best backup power for you.

We offer an extensive range of fuel sources from diesel to hybrid, natural gas, HVO and hydrogen.







Open Set

Available from 50kVA to 3,000kVA, Dale's Open Set Generators can support a wide range of power requirements.

These generators are built without a canopy protective structure, so the engine is exposed. They are suited to indoor environments such as plant rooms.

Canopy Generators

Our Canopy Generators are available between output ranges of 20kVA to 3,000kVA.

The canopied design provides weather and security protection, allowing you to locate it outside. As a silent generator option, the low noise emission levels also support outdoor installation and operation.

Containerised Generators

Available for output ranges between 300kVA to 3,000kVA, our Containerised Generator units can be designed to offer a bespoke solution to meet your specific site requirements.

These generators offer an increased level of weather protection in harsh environments.

Standard and customised generators

We can offer an extensive range of generators, from standard diesel and silent generators to generators used in offshore and renewable energy sectors.

Need something more bespoke?

Whether you have specific output requirements, want an alternative fuel source to diesel or need to tailor your generator to its location.

Our engineers can work with you to design a generator to meet your exact requirements, and we'll manufacture it.





UPSsolutions

Whether your operation is in retail, banking, a hospital, public services or energy supply, we have a solution for you.

Dale has a rich heritage in designing and manufacturing battery-based critical backup power systems, which many of our customers will recognise via the Erskine brand name.

We have a large range of industrial and commercial UPS systems which can be tailored to individual needs to meet the most demanding of applications.

They can work either stand-alone or with your generator to ensure you have a power supply until your generator kicks in.







We do more than supply commercial UPS and industrial UPS; we support you and your system with a range of maintenance services.



We offer both commercial and industrial UPS systems tailored to your needs









Commercial UPS

Our commercial AC UPS output ratings range from 1kVA to 1MVA and are available in Single Phase or Three Phase.

We offer both Modular and Monolithic architecture, allowing a tailored configuration to suit your needs. Suitable for IT applications such as server rooms and data centres offering temperature controlled, clean environments.

- → AC systems
- → Single and Three Phase UPS
- Output ratings from 1kVA to 1MVA
- → Static Transfer Switches



Industrial UPS

Our Industrial UPS is designed for critical processes such as utilities, transport or a power plant. It is also suitable for manufacturing when a break in production can be costly, and no momentary losses in power can be allowed.

They won't drop critical load and can tolerate higher temperatures and dirtier environments.

- → AC and DC systems
- → Single Phase and Three Phase UPS
- → Switch-mode rectifiers
- → Frequency converters
- → Modular UPS
- → Batteries
- → Battery chargers



WIMES and Harsh Environment UPS

Our High Ingress Protection Environmental UPS is designed to withstand the harsh demands of the industrial sectors – such as an oil rig or a water treatment substation – providing critical power in environments subject to dust, moisture and extreme temperatures.

The series is available in both Single and Three Phase, offering ingress protection (IP rating) up to IP55.

- → Operating temperature 0-40c
- Operating relative humidity 10-90% non-condensing
- ⊙ Output ratings from 10kVA to 200kVA
- $\ensuremath{\ni}$ Single and Three Phase UPS

Your power in safe hands dalepowersolutions.com



Energy storage

A Battery Energy Storage System (BESS) enables you to autonomously store, manage, and discharge electricity. By purchasing electricity at off-peak rates and using it during peak demand periods, businesses can reduce electricity bills by up to 60%.

As a full Engineering, Procurement and Commissioning (EPC) provider, we offer battery storage and solar panel solutions and can integrate existing renewable sources like solar or wind turbines with your BESS. This combined system enhances cost savings, accelerates return on investment, and supports the journey to Net Zero by reducing carbon emissions by up to 90%.

We offer battery and solar solutions

With rising electricity costs and increasing demand, our energy storage solutions give businesses greater control over on-site energy use, increasing resilience and sustainability.



Supporting the transition to sustainable energy



What we do

With extensive engineering expertise, Dale designs and delivers tier-one Battery Energy Storage Systems (BESS) tailored to various applications, from commercial and industrial facilities to grid-scale infrastructure.

Each system is custom-built to meet the unique requirements of each site. Our scalable solutions range from compact 50kW systems to multi-megawatt installations and can be deployed behind-the-meter or front-of-the-meter.



What is an energy storage system?

With demand for electricity and prices ever increasing, businesses are being challenged to find a solution to optimise on-site energy use.

A Battery Energy Storage System allows you to automatically manage when you buy your electricity. Buying electricity cheaply during times of low demand allows you to consume cheap electricity when prices peak later in the day.

It can also help you maximise any solar or wind generation that you have on-site, capturing any excess to use later when renewables are not generating. Instead of exporting surplus renewable energy back to the grid, a BESS enables you to store and use it when your business needs it most.

Our process

We design and deliver tailored, cost-effective BESS solutions that help you power your site during peak pricing periods, maximise renewable power generation and support grid stability and energy resilience.



Analyse

We begin with a free feasibility study, identifying energy storage opportunities across your operations.

This includes:

- → An in-depth review of your energy consumption patterns.
- Consideration of your Net Zero and environmental social governance (ESG) strategies.
- Consideration of plans for EV charging and renewable energy expansion.



Proposal

Using advanced modelling software, we calculate and assess potential benefits and payback periods for your specific application, including a clear cost-benefit analysis.



Survey

We conduct a detailed site survey to finalise your tailored solution and prepare for seamless design and installation.



Install

Our expert engineering team will install and commission your BESS. A dedicated project manager will keep you informed throughout the process.



Maintain

We provide nationwide maintenance support through our team of skilled service engineers, ensuring your system stays fully operational and delivers maximum long-term value.



Service & maintenance

We can look after the full lifecycle of your critical power system, making sure the risk of any downtime is kept to a minimum.



UK-wide team



80+ Dedicated service engineers



Emergency call-out



24/7 Round the clock protection





With regular, proactive maintenance, you can ensure your backup power runs when you need it.

Backed by our team of in-house, specialist engineers, we support your system in running efficiently and for longer. We cover not only the routine maintenance of UPS and generators but also a range of other support services designed for you to get the most out of your critical power system.

From design, manufacture and installation to ongoing maintenance and refurbishment, we can ensure your system is optimised for site requirements and best performance.

With a UK-wide team of 80+ dedicated service engineers, we offer emergency call-outs and 24/7 round-the-clock protection for our customers.



What we do



Design, manufacture & installation

- → Design & site surveys
- → OFTEC inspections
- → Manufacturing
- → UPS installation and commissioning
- ⊕ Generator installation and commissioning
- ⊕ Energy storage installation and commissioning



Maintenance

- → UPS servicing
- ⊕ Energy storage servicing
- → Generator servicing



Servicing, refurbishment and replacements

- → Load bank testing
- → Remote monitoring
- → Refurbishment and repairs
- → Generator control panel upgrades
- → Spare parts
- Decommissioning and disposal
- → Battery recharges and replacements

If the unexpected should happen, we also support you with reactive maintenance 24/7, 365 days a year.



Fuel services

We offer generator fuel management services to monitor and prevent your diesel from becoming contaminated and risking generator optimisation. Backed by a team of fuel management experts, we ensure that your diesel is primed for optimal performance.

Risk of contaminants

Your diesel generator relies on a supply of pure, clean diesel for efficient and reliable operation. Ultra-fine tolerances and high fuel injection pressures of fuel systems mean that generators are extremely sensitive to fuel issues. Fuel-borne contaminants can cause significant problems.



Avoiding diesel deterioration

Diesel fuel can't be stored indefinitely, and steps should be taken to monitor fuel deterioration over time. When fuel remains stagnant for long periods its quality, efficiency, and longevity can be affected, making a fuel management program critical to preventing problems such as fuel degradation, microbial growth, and increased water contamination. Stored diesel should be sampled regularly to monitor trends in deterioration as many factors can accelerate contamination issues which damage or cause failure in engine fuel injectors which hinders the safe functionality of backup power resilience. Diesel contamination can be rectified if identified early however if left untreated the fuel will only worsen to the point where it becomes non-salvageable, at this point fuel stocks must be uplifted and replaced, fuel maintenance is critical to maintaining clean diesel and ensuring an efficient back-up power supply.

Benefits of fuel management

- → Guaranteed back-up power resilience.
- → Improved engine service costs.
- Prolonged lifespan
- Emissions reduction.
- → Fuel storage compliance.

Fuel services

To avoid diesel fuel contamination, we offer an extensive fuel management service, which involves:

- → Sampling and testing: To monitor trends of fuel deterioration.
- → Fuel polishing: To return fuel to an acceptable cleanliness level for safe usage, subject to fuel being salvageable.
- Man-entry tank cleaning: Clean fuel tank internals heavily contaminated with sludge, sediment, and water.
- Fixed fuel polishing units: To maintain fuel cleanliness following the fuel polishing process.
- OFTEC tank compliance surveys: To ensure storage tanks are compliant for the safe storage of your fuel.
- → Installation upgrades: New tanks, pipework and ancillary equipment.
- → Fuel upgrades: To supply alternative fuels that reduce emissions, detailed scope of works to be implemented.



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